NURSE-FAMILY CONVERSATION

Conversation goals:

- Elicit family needs, understanding of prognosis
- Elicit patient values, goals, preferences
- Suggest plan to address family needs

Skills to Practice	Examples
Open-ended questions	Determine family's understanding and perspectives on prognosis: "What do you understand about your mom's medical situation?" "What have the doctors said about what to expect?" "What information about prognosis would be helpful to you?" "What is your sense of what the prognosis might be?"
	Understand patient and/or family's definition of quality of life and thus values and goals of treatment: "What are you hoping for?" "What worries you the most?" "Could you tell me a little about what Jane is like?" "What would be most important for her right now?" "What would Joe think about the treatments he's getting now?" "What kind of things does Tony enjoy?"
	THEN LISTEN! (using skills below)
Tell me more	Family: "I don't understand why everyone keeps telling us she's not responding - when I squeeze her hand she squeezes back." Nurse: "Tell me more about that."
Reflection	"So, if I understand correctly, it seems like you and the doctors aren't on the same page, is that right?" "It sounds like you have a lot of questions for the doctors."
NURSE	Family: "I'm afraid to even think that Stan might not recover." Nurse: Name: "It's a scary thing to think about." Understand: "I can understand how that would be scary." Respect: "You have been so strong." Support: "We're here to support you." Explore: "What are you afraid will happen?"